



DANE KILPATRICK

FULL-STACK DEVELOPER

SKILLS

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|-------------|-----------|
| Javascript | React |
| Git/Github | Node.js |
| HTML | Express |
| CSS | MongoDB |
| jQuery | SQL/NoSQL |
| Bootstrap | Python |
| Materialize | Django |
| AngularJS | |

PROFILE

I am an adaptable and creative web developer. I pursue collaborative projects that have a meaningful and impactful outcome on everyday life. I utilize my experience in the Air Force and technology sales to help resolve current problems in the most efficient way possible. I have a passion for the aesthetic side of web development that impacts the overall experience of the user.

SOCIAL

 www.DaneKilpatrick.com
 Dkilpatrick1990@Gmail.com
 [Linkedin.com/in/danekilpatrick](https://www.linkedin.com/in/danekilpatrick)
 803-931-6992

PROJECTS

Adopt A Woof | CRUD app built in Python with DjangoDB

Happy Hour | A happy hour locator app using Express, NodeJS and MongoDB

Tic Tac Toe | Used Javascript to create functional Tic Tac Toe game

GeoQuakes | Earthquake tracking app using Jquery and Google Maps API

EXPERIENCE

Mainstreet Hub | Inside Sales Representative 2016 - 2017

- Managed full sales cycles from cold-calling to demonstrations through closing.
- Consistently met and exceeded daily call goals above 120 cold-calls per day.
- Scheduled and executed online product demos with prospective clients.

InoApps | Business Development Manager 2016 - 2016

- Developed business plan & strategies, evaluated strategic opportunities, optimize systems for monitoring & reporting business performance.
- Prospected potential corporations who could utilize Oracles Cloud Services followed by communication introduction part of the sale on a CO level.
- Developed training and onboarding process for new hires.

United States Air Force | Surveillance Technician 2013 - 2015

- Part of a global team using the BC3T radar systems to detect and identify in friendly and combat air spaces and performed 864 Command and Control hours.
- Provided Combat Identifications for over 8000 missions in Afghanistan, Iraq and the Arabian Gulf.
- Prepared the duty and training schedule for 77 coalition personnel which included 14 crew positions/56 shifts daily and assisted in 35 High-Value Airborne Asset ISIL/Taliban Target Strikes.

EDUCATION | TRAINING

Web Development Immersive 2017 - 2017

General Assembly

Air and Space Operations Technology 2013 - 2015

Keesler AFB, Luke AFB, Spangdahlem AB

General Studies 2009 - 2011

Holmes Community College